

# bec

## *free* support and advice to establish and improve your business in the NT



*Zip Print owner Mark Teakle*

### **CASE STUDY: ZIP PRINT DARWIN**

After 30 years working in the printing industry, Mark Teakle was well placed to make the transition from manager to business owner of Darwin's local Zip Print.

Although Mark was familiar with most aspects of the business having managed it for three years, he called upon the Business Enterprise Centre (Darwin Region) Inc. for assistance with preparing a business plan to help secure finance to purchase the business.

"I heard about the BEC through a couple of industry groups I'm in. I wandered around there one day and spoke to Geoff Pearce and within a couple of meetings I had my business plan formulated and ready to go to the bank," says Mark.

"The one-on-one advice I received from Geoff was great and I was really impressed by the ease of getting this expert advice offered by the BEC."

"Geoff told me 'your expertise is running the business, our expertise is knowing what banks require' and rather than them doing it for you they help guide you along the way, which is important in understanding the process."

Mark highly recommends other people starting up a business contact BEC.

"The BEC are very helpful, anything you need they can help you with. Any advice, any documentation they're always available," says Mark.

Mark has already expanded by recently purchasing a second printing business in Alice Springs. He now oversees 12 staff in Darwin and four staff in Alice Springs delivering top quality printing services to the whole Northern Territory.



**For more information**

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